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March 5, 2010

## SURVEY QUESTION:

*(Austin Business Journal-02/24/2010)*



**NOW ONE YEAR LATER,**

**HOW HAS THE FEDERAL STIMULUS PROGRAM AFFECTED YOUR BUSINESS?**

**We were able to add more staff**

6%

**We avoided job cuts**

7%

**We expect it to help soon**

4%

**It hasn't helped at all**

79%

**Other - please comment**

4%

**Votes Cast: 423**

This poll is not a scientific sampling, but offers a quick view of what readers are thinking

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## St. David's HealthCare buying Heart Hospital for \$83M

*(Austin Business Journal-02/17/2010)*

St. David's HealthCare Partnership Tuesday signed an agreement to buy Heart Hospital of Austin less than two months after acquiring a related doctors' group, officials announced today.

St. David's signed a definitive agreement to take over Heart Hospital assets after it absorbed affiliated physician group Austin Heart Jan. 1. Details on both transactions were not disclosed, but the sale is reportedly worth about \$83.6 million. Officials said the recent deal will be finalized during Heart's third fiscal quarter.

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## Another downtown Austin building boom?

*(Austin Business Journal-02/19/2010)*

**At least two office towers in the works; some doubt near-term financing**

At least two new office buildings are being planned for downtown Austin and would be among several buildings competing to land a 200-employee law firm. Signing a tenant like that would entice banks to finance such a project.

Austin-based Cypress Real Estate Advisors plans a 120,000-square-foot, six-story, Class A office building at 800 W. Sixth St., said David Cox, Cypress vice president of development.

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## Medical device maker bringing 30 jobs

*(Austin Business Journal-02/19/2010)*

Medical device company Pioneer Surgical Technology Inc. is opening an outpost in Austin that will create 30 jobs.

Pioneer Surgical, based in Michigan, has leased an 11,000-square-foot building in Northwest Austin, which will house marketing and sales and portions of its product development group. It will also enable the company to further grow its spine division. It plans to open the office in the second quarter 2010.

Rick Whiteley with Oxford Commercial represented Pioneer Surgical in the real estate transaction.

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## Dell reports \$334M profit, \$149B revenue

*(Austin Business Journal-02/18/2010)*

Computer maker Dell Inc. reported \$334 million in income on \$14.9 billion in revenue during the fourth quarter that ended Jan. 31 compared with a \$351 million net income on \$13.4 billion in revenue during the same three-month period last year.

For the fiscal year, Round Rock-based Dell (Nasdaq: DELL) posted a \$1.43 billion profit on \$52.9 billion in revenue versus a \$2.47 billion profit on \$61.1 billion in revenue during fiscal 2009.

Dell, the No. 3 computer maker in the world, employs 16,000 workers in Central Texas. The company, which made its name as the developer of personal computers, has been diversifying into areas offering higher profit margins such as services, storage, software and smart phones during the last year.

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